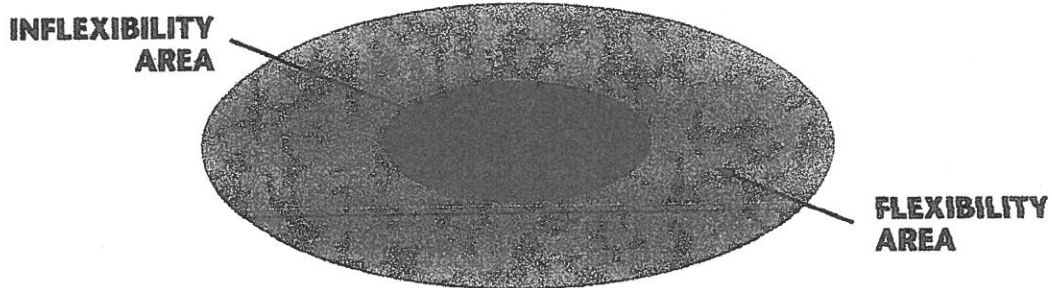


The Art of Compromise

Yield to Win: Compromise with me like I am Someone you Love.



My inflexible area or core need on this issue is:

My more flexible areas on this issue are:

Getting to "Yes"

Discuss these questions with your partner:

- Help me understand why your inflexible area is so important to you.
- What are your guiding feelings?
- Help me understand your flexible areas.
- What do we agree about?
- What are our common goals?
- How might these goals be accomplished?
- How can we reach a compromise?
- How can I help to meet your core needs?

Our compromise that honors both our needs and dreams is: